

CAPABILITY OVERVIEW

Daniel Penn Associates, LLC
860-232-8577



COMPANY OVERVIEW

Daniel Penn Associates, LLC (DPA) works with organizations to improve their effectiveness and operational culture. We help streamline operations, boost performance, reduce costs and enhance customer service. More than 450 clients have relied on DPA to help them engage their people, processes, and systems, implement change and achieve sustainable results.

CORE CONSULTING SERVICES

- Lean Management & Operational Excellence Transformation
- Lean, Six Sigma, Root Cause Analysis, On-Site, Virtual, and e-Learning Training
- Maintenance & Asset Management Improvement Program
- Warehousing & Supply Chain Operations Optimization
- Supplier Diversity Program Development

PERFORMANCE EXAMPLES

Our proactive and disciplined approach has helped these, and many other organizations achieve significant results.

- Frazier Industrial – Helped this manufacturer of rack systems reduce company’s cycle time by 69% and wait time by 48%.
- A precision cable manufacturer – Applied root cause analyses to reduce scrap from 8.1% to 1%.
- GSA’s Global Supply Alaska warehouse – Analyzed the need to better utilize existing space, improve business processes, handle more throughput with faster turn-around time.
- U.S. Army – Alliant Lake City Ammunition Plant. Wrote Field Maintenance Procedures (FMPs) and prepared spare parts lists for all the plant’s manufacturing equipment (old, new, and custom built).
- U.S Navy – Subcontractor to Booz Allen Hamilton to provide maintenance consulting services for the NAVSEA Total Ownership Cost Contract.
- A manufacturer of commercial explosives – Using SMED principles, helped company reduce changeover times by 65%.
- Implemented a lean program for an international manufacturer of materials for construction applications.
- Master Services Agreement for lean management consulting and training in Connecticut (Department of Administrative Services; Connecticut Energy Efficiency Fund), Maryland, State of Washington, King County, Washington, and Oregon Health Authority.
- Pfizer Inc – Provided consulting support in an asset management remediation effort in response to FDA warning letters.
- Vermont’s Agency for Transportation – Trained, educated, and developed a staff of lean practitioners to support the growth of lean and a culture of continuous improvement.
- Pitney Bowes – performed an assessment of their supplier diversity program and developed a roadmap for improving its effectiveness.
- Rhode Island Department of Transportation – provided lean consulting support to streamline the permitting process.
- Data Mail, Inc. – performed Kaizen events to reduce set-up downtime and improve overall equipment effectiveness (OEE)
- PCX Aerospace – training of a Continuous Improvement Leader and implementing a company-wide lean program.

Company Data

DUNS Number: 039435953
UEIB Number: CY9DKKRCN2U4
CAGE Code: 1LUL8
EIN: 061534463
NAICS Codes: 541611, 541612, 541614, 541618, 531690, 611430
SAM Registration: Active
Business Size: Small Disadvantaged
Minority: Hispanic American
Certifications: DBE, MBE, SDB

D&B Overall Rating Summary: 1.33
(1-Outstanding to 5-Unsatisfactory)
GSA Rating: Excellent

Contact Information

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Why DPA?

- More than 450 projects and 45 years of earned knowledge within private and government sectors
- We build and customize teams to address your specific operations challenge
- We guide client teams to own their process and their success
- We provide follow on support activities to help sustain improvements

