

GOVERNMENT CAPABILITY OVERVIEW

Daniel Penn Associates, LLC
860-232-8577



COMPANY OVERVIEW

Daniel Penn Associates, LLC (DPA) works with government agencies and organizations to engage **people** and refine **strategies, processes,** and **systems** to support improvements in organizational effectiveness and operational performance. We help clients assess their challenges, then develop the strategies, know-how, and solutions that can have a profound impact on short-, medium- and long-term performance.

We assign subject matter experts to support project-specific work scope requirements and deliverables. More than 450 clients have benefited from our approach.

CORE SERVICES

- Operational Excellence and Lean Management
- Business Process Improvement & Reengineering
- On-Site & Virtual Lean, Agile and e-Learning Training
- OSHA Training
- Diversity, Equity, and Inclusion Consulting and Training
- Maintenance & Asset Management Improvement
- Warehouse & Supply Chain Optimization

CERTIFICATIONS

SDB	U. S. Small Business Administration (self-certified)
DBE	Departments of Transportation in Connecticut, Maryland, Massachusetts, Florida, and Rhode Island
S/MBE	Connecticut Department of Administrative Services
DBE/MBE	Massachusetts Supplier Diversity Office
DBE/MBE	Rhode Island Department of Administration
MBE	Florida State Minority Supplier Development Council

A SAMPLING OF CONTRACTS AND AGREEMENTS

- Master consulting services statewide contracts that are active in the following states: Connecticut (Dept of Administrative Services, Connecticut Region Council of Governments), State of Washington, Maryland, Oregon Health Authority, Metropolitan Washington Council of Governments, and King County, WA.
- US Navy – Subcontractor to Booz-Allen to provide maintenance consulting to NAVSEA Total Ownership Cost Contract.
- Metropolitan King County (WA) Council - assisted the Legislative Branch of the Council develop a Code of Conduct
- Rhode Island Department of Behavioral Healthcare, Developmental Disabilities, and Hospitals (BHDDH) - improve collection of third-party health insurance revenues, notably Medicare
- State of Rhode Island Lean Projects – Dept. of Motor Vehicles, Dept. of Environmental Management, Dept. of Transportation, Department of Human Services.
- US Medical Command contract to provide acquisition management support for a \$155 million contract.
- GSA Office of IT Solutions - conducted a strategic sourcing effort for their 'SmartBUY' program to achieve government-wide enterprise licenses at the lowest possible cost.
- City of New Haven – conducted a study to improve the voting process during election day.
- South Dakota Department of Social Services – improved the organizational performance and outcomes of their pended Medicaid claims process.
- Massachusetts Trial Court - Project Management and Project Management Professional Certification training
- Vermont Agency of Transportation – Trained, educated, and developed a staff of lean practitioners.
- NIH -Subcontractor to Arch Systems on NIHBPSSIII (Business & Professional Support Services III)

Company Data

DUNS Number:	039435953
UEIB Number:	CY9DKKRCN2U4
CAGE Code:	1LUL8
EIN:	061534463
NAICS Codes:	541611, 541612, 541614, 541618, 531690, 611430
SAM Registration:	Active
Business Size:	Small Disadvantaged
Minority:	Hispanic American
Certifications:	DBE, MBE, SDB

D&B Overall Rating Summary: 1.33
(1-Outstanding to 5-Unsatisfactory)

GSA Rating: Excellent

Contact Information

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