

# UTILITIES CAPABILITY OVERVIEW

**Daniel Penn Associates, LLC**  
**860-232-8577**



## COMPANY OVERVIEW

Daniel Penn Associates, LLC (DPA) helps utility organizations improve their operational effectiveness and organizational culture. We help streamline processes, boost performance, reduce costs, and enhance customer service. DPA has helped more than 450 clients engage their people, processes, and systems to implement change and achieve sustainable results.

## CONSULTING SERVICES

- Lean Management & Operational Excellence
- Lean, Six Sigma, Root Cause Analysis, On-Site, Virtual, and e-Learning Training
- Maintenance & Asset Management Improvement Program
- Warehousing & Supply Chain Operations Optimization
- Supplier Diversity Program Development

## SUPPORTING UTILITIES

Utilities rely on Daniel Penn Associates for consulting support for continuous improvement, planning and scheduling, process improvement, inventory management, warehouse optimization, asset management, supplier diversity, OSHA training, root cause analysis and project management training.

## PROJECT EXPERIENCE

Power Generation	T&D Operations
Meter Reading	Field Service Operations
Customer Service Centers	Gas Supply
Purchasing & Stores	Construction
Underground Cables Locate	Credit & Collections
Maps and Records	Engineering
Finance & Administration	Dispatching
Utility Dig Safe	Conduit, Splicing Operations
Underground Locating	Sub Station Maintenance
Damage Prevention	Payables & Receivables
Transmission & Substation Relay	

## PAST UTILITY CLIENTS

Peco Energy	Central Vermont Public Service
Exelon Energy	Bangor Hydro Electric
Boston Edison	Kansas Power & Light
Eversource	Duquesne Light Company
UGI Utilities	Fall River Gas Company
Commonwealth Edison	Taunton Municipal Plant
Valley Gas Company	Atlantic Electric Company
Maine Public Service	United Illuminating
MDC District Commission	Yankee Gas Company
Puerto Rico Electric Power	

### Company Data

DUNS Number: 039435953  
 UEIB Number: CY9DKKRCN2U4  
 CAGE Code: 1LUL8  
 EIN: 061534463  
 NAICS Codes: 541611, 541612, 541614, 541618, 531690, 611430  
 SAM Registration: Active  
 Business Size: Small Disadvantaged  
 Minority: Hispanic American  
**Certifications:** DBE, MBE, SDB

**D&B Overall Rating Summary: 1.33**

(1-Outstanding to 5-Unsatisfactory)

**GSA Rating: Excellent**

### Contact Information

Antonio R. Rodriguez, President  
 Daniel Penn Associates, LLC  
 PO Box 8985  
 Naples, Florida 34101-8985  
 Tel: 860.232.8577  
 Fax: 860.760.6060  
 Email: [tonyr@danielpenn.com](mailto:tonyr@danielpenn.com)  
 Website: [www.danielpenn.com](http://www.danielpenn.com)  
 LinkedIn: [www.linkedin.com/company/daniel-penn-associates](http://www.linkedin.com/company/daniel-penn-associates)

### Why DPA?

- More than 450 projects and 42 years of earned knowledge within private and government sectors.
- We build and customize teams to address your specific operations challenge.
- We guide client teams to own their process and their success.
- We provide follow on support activities to help sustain improvements.

