GOVERNMENT CAPABILITY OVERVIEW

Daniel Penn Associates, LLC
860-232-8577

COMPANY OVERVIEW

Daniel Penn Associates, LLC (DPA) collaborates with government agencies and organizations to engage stakeholders and refine strategies, processes, and systems, thereby improving organizational effectiveness and operational performance. We help clients assess their challenges and develop strategies, know-how, and solutions that can have a profound impact on their short-, medium-, and long-term performance. We assign subject-matter experts to support project-specific work scope and deliverables. More than 450 clients have benefited from our approach.

CORE SERVICES

- Operational Excellence and Lean Consulting
- Business Process Improvement & Reengineering
- On-Site & Virtual Lean, Agile, and e-Learning Training
- Transforming Culture and Elevating Decision Quality Training
- Maintenance & Asset Management Improvement
- Warehouse & Supply Chain Optimization

CONTRACTS AND PAST PERFORMANCE

- Master consulting services statewide contracts that are active in the following states: Connecticut (Dept of Administrative Services, Connecticut Region Council of Governments), Rhode Island Department of Administrative Services (Contact #: MPA-486), State of Washington, Maryland, Oregon Health Authority, Metropolitan Washington Council of Governments, and King County, WA.
- US Navy – Subcontractor to Booz-Allen to provide maintenance consulting to the NAVSEA Total Ownership Cost Contract.
- Metropolitan King County (WA) Council - assisted the Legislative Branch of the Council in developing a Code of Conduct
- Rhode Island Department of Behavioral Healthcare, Developmental Disabilities, and Hospitals (BHDDH) - improve collection of third-party health insurance revenues, notably Medicare
- State of Rhode Island Lean Projects – Dept. of Motor Vehicles, Dept. of Environmental Management, Dept. of Transportation, Department of Human Services.
- US Medical Command contract to provide acquisition management support for a $155 million contract.
- GSA Office of IT Solutions - conducted a strategic sourcing effort for their 'SmartBUY' program to achieve government-wide enterprise licenses at the lowest possible cost.
- City of New Haven – conducted a study to improve the voting process.
- South Dakota Department of Social Services – improved the organizational performance and outcomes of their pended Medicaid claims process.
- Massachusetts Trial Court - Project Management and Project Management Professional Certification training
- NIH -Subcontractor to Arch Systems on NIHBPSSIII (Business & Professional Support Services III)
- CTDOT-Bureau of Transportation – process improvement and SOPs process documentation
- FloridaMakes – Third Party Provider for Lean and Operational Excellence

Company Data

DUNS Number:	039435953
UEI Number:	CY9DKKRCN2U4
CAGE Code:	1LUL8
EIN:	061534463
NAICS Codes:	541611, 541612, 541614, 541618, 531690, 611430
SAM Registration:	Active
Business Size:	Small Disadvantaged
Classification:	Hispanic American
Certifications:	CMMC Level 1, DBE, MBE, SDB

D&B Overall Rating Summary: 1.33
(1-Outstanding to 5-Unsatisfactory)
GSA Rating: Excellent

Contact Information

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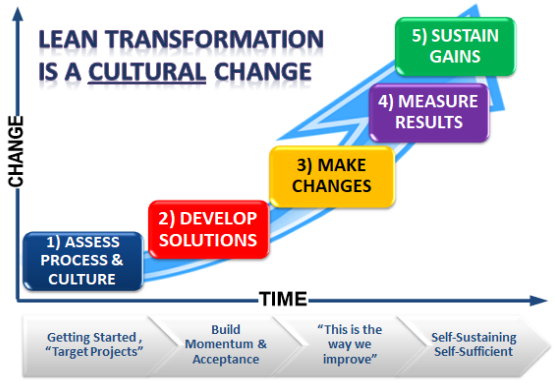
Why DPA?

- More than 450 projects and 45 years of earned knowledge within the private and government sectors
- Certified Consultants in lean, Six Sigma, Agile, and ISO, with over 15 years of experience to address your needs.
- Have helped clients realize a 15%- 25% increase in productivity.
- We collaborate with your people to implement and sustain the improvements.