

# HEALTHCARE CAPABILITY OVERVIEW

Daniel Penn Associates, LLC  
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## COMPANY OVERVIEW

Daniel Penn Associates, LLC (DPA) works with healthcare organizations on challenging transformational projects. We help establish **strategic clarity, process, and systems alignment** to support responsive, quality outcomes. We collaborate with clients from design through execution to achieve results. Our team brings experience, know-how, and tools to improve population health and the patient experience, reduce costs, and improve the well-being of the care team.

With more than 42 years of experience, DPA offers innovative, practical solutions that consider each client's goals, values, work ethic, and culture.

## CONSULTING SERVICES

- **Operational Excellence and Lean Management**
- **Organizational Development Training**
- **Coaching & Training: On-site, e-Learning, or blended**
- **Rapid Assessment and Rapid Cycle Improvement**
- **Maintenance Improvement & Asset Management**
- **Supply Chain Management & Warehouse Optimization**
- **Supplier Diversity Programs**

From our perspective, no problem is too large or too small because, ultimately, a problem limiting your organization from serving your patients and communities most effectively is a critical problem, regardless of scope or size.

DPA's Lean Healthcare implementation model embraces both "top-down" and "bottom-up" perspectives, making it possible to implement practical and sustainable change. We help administrators, clinicians, and staff take ownership of their operational and organizational transformation, giving them the knowledge and power to improve the hospital's systems, performance, and patient service.

### Company Data

|                   |   |
|-------------------|---|
| DUNS Number:      | 039435953   |
| UEI Number:       | CY9DKKRCN2U4                                      |
| CAGE Code:        | 1LUL8   |
| EIN:              | 061534463   |
| NAICS Codes:      | 541611, 541612, 541614,<br>541618, 531690, 611430 |
| SAM Registration: | Active  |
| Business Size:    | Small Disadvantaged                               |
| Minority:         | Hispanic American                                 |
| Certifications:   | DBE, MBE, SDB                                     |

**D&B Overall Rating Summary: 1.33**  
(1-Outstanding to 5-Unsatisfactory)  
**GSA Rating: Excellent**

### Contact Information

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## TYPICAL HEALTHCARE PROJECTS

**Perioperative reengineering.** To ensure workflow between all perioperative departments (PAT, PreOp, Surgery, and PACU), we help you create more efficient and streamlined surgical scheduling and pre-admission testing (PAT) processes through operations and software optimization.

**Inpatient and outpatient workflow and efficiency.** By reducing wait times, improving coding, and improving teamwork, we can help you optimize the workflow for both inpatient and outpatient functions and patient experience.

**Improving the inpatient discharge process** to create a faster and more balanced discharge and reduce overall length of stay (LOS).

**Overall strategic planning.** This may include helping your organization prepare for a shift from outpatient to inpatient services or setting up satellite clinics.

**Software evaluation and selection** to maximize the usefulness of existing software and related processes or help you choose software to supplement and enhance your EHR system.

**Improving maintenance departments' effectiveness and reliability** to support an environment of care by improving planning and scheduling, work management, and asset management.