

CAPABILITY STATEMENT

Daniel Penn Associates, LLC



COMPANY OVERVIEW

Daniel Penn Associates, LLC (DPA) helps leaders engage their people, processes and systems by:

- Encouraging team approaches to continuous improvement and efficient operations.
- Working side by side with clients to help them streamline operations, boost performance, reduce costs and enhance customer service.
- Offering tools and know-how to implement processes and systems that can have a profound impact on short, medium and long-term growth.

DPA's 37-year record of offering practical solutions and hands-on support has helped clients achieve 25-35% in productivity improvements and 10-20% cost savings.

CORE SERVICES

- Lean Six Sigma Transformation
- Lean and Six Sigma On-Site and Online Training
- Business Process Improvement
- Maintenance Improvement & Asset Management
- Supply Chain Management/Kanban System
- Staffing & Capacity Planning
- Productivity Improvement
- Warehousing Network Optimization

CERTIFICATIONS

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|---------|---|
| SDB | U. S. Small Business Administration (self-certified) |
| DBE | Connecticut Department of Transportation |
| DBE/MBE | Massachusetts Supplier Diversity Office |
| DBE/MBE | Rhode Island Department of Administration |
| DBE/MBE | Maryland Department of Transportation |
| MBE | Greater New England Minority Supplier Development Council |

SAMPLE OF CONTRACTS and AGREEMENTS

- Commonwealth of Massachusetts – state-wide multi-year contract (PRF61) to provide management consulting services to state and municipal agencies.
- Connecticut Energy Efficiency Fund – multi-year contract to support industrial companies in Connecticut with Lean training and facilitation of Kaizen events.
- State of Rhode Island – state-wide contract for Lean Process Improvement Services. Have supported Division of Motor Vehicles, Department of Environmental Management and Department of Transportation.
- Active statewide contracts for management consulting and training services in Connecticut, Maryland, Michigan, and Washington.
- University of California-Davis – examined and recommended improvements to inventory management, warehouse operations, fleet operations and maintenance of their Facilities Management operation.
- New York Presbyterian Hospital – helped this major metropolitan medical center with multiple campuses and 2,400 beds to improve the effectiveness of work order management in their Facilities Maintenance operations.
- Cambridge (MA) Housing Authority – contract to provide preventive maintenance management consulting services.
- Pfizer – overseeing and coordinating maintenance remediation project to meet FDA requirements.

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COMPANY DATA

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|-------------------|--|
| DUNS Number: | 039435953 |
| CAGE Code: | 1LUL8 |
| EIN: | 061534463 |
| NAICS Codes: | 541611, 541614, 541618, 541620, 541690, 541990, 611430 |
| SAM Registration: | Active |
| Business Size: | Small Disadvantaged |
| Minority: | Hispanic-American |
| Established: | 1998 in Hartford, CT |

D&B Overall Rating Summary: 1.33
(1-Outstanding to 5-Unsatisfactory)

CONTACT INFORMATION

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Why DPA?

- Decades of earned knowledge within private and government sectors
- Hands-on approaches to each operations challenge
- Guide teams to own their process and their success
- Follow-through support activities sustain results